

Environmental Business Journal

Business Achievement Awards 2009

Environmental Business International Inc. (EBI) founded Environmental Business Journal in 1988, giving shape to the environmental industry and providing strategic information and market forecasts for executives involved in 14 business segments, including environmental remediation, water & wastewater, air pollution control and consulting/engineering. The EBI segmentation and quantification of the environmental industry was adopted by the U.S. Department of Commerce's Statistical Abstract, OECD, and many other government and private sources. EBJ data and analysis have been published in numerous business plans, in addition to The Wall Street Journal, The New York Times, The Economist, Fortune and other leading trade and business periodicals.

So EBJ congratulates the winners and thanks the companies that submitted nominations, inviting them and EBJ readers to San Diego for our official awards ceremony and executive meeting at the [Environmental Industry Summit](#) in March 2010.

Business Achievement Award

Consulting & Engineering Firms: New Practice Areas

Coto Consulting, Inc. (CCI; Coto De Caza, Calif.), an environmental consulting firm, for successful entry into the climate change and sustainability consulting market. CCI, a woman-owned small business (WOSB) founded in 2009, developed a suite of services to include climate change and sustainability for the private and government sectors. CCI secured over \$150,000 of new projects in these categories in less than four months, and CCI personnel obtained accreditation from the California Air Resources Board to provide greenhouse gas (GHG) lead verification services. This accreditation is expected to produce substantial revenue for CCI in 2010, as California has 600 facilities that must complete their mandatory GHG third-party verification by December 1, 2010.

In recognition of CCI's expertise in these technical areas, CCI personnel have taught or been invited speakers at the following institutions and organizations: University of California Irvine (Sustainability Leadership Program and the Merage School of Business), Los Angeles/Orange County Environmental Training Center, the Auditing Roundtable, and the Federal Environmental Symposium. Lastly, CCI has established master service agreements or teaming agreements with 10 leading providers of environmental services.

http://www.ebiresearch.com/2009_EBJ_Awards